

THE STATE OF NEW HAMPSHIRE  
NEW HAMPSHIRE - CANADIAN TRADE COUNCIL

Department of State  
State House - Room 204  
107 North Main Street  
Concord, NH 03301  
Phone: 603-271-3242 Fax: 603-271-6316

New Hampshire Canadian Trade Council Regular Meeting  
Sept 20 2023  
Meeting Minutes

Called to order by Chairman Senator Lou D'Alessandro at 2pm

Attendance:

**Senators:** Chairman Lou D'Alessandro, Donna Soucy,

**Representatives:** Vice Chair Janet Wall, Representatives Benjamin Barody, Tim McGough, Daniel Eaton, Arnold Davis, Linda DiSilvestro, Linda Massimilla, Steve Shurtleff

**Secretary of State** David M. Scanlan

**Department of Business and Economic Affairs:** Benoit LaMontagne

**Office of the Governor:** Harold Parker

**Private Sector:**

BJ Perry

Chairman D'Alessandro called the meeting to order at 2:00 pm.

- 1.) Previous meeting minutes were authorized and accepted.
- 2.) Discussion of the Sherbrooke, QC, CA Trade Mission

Benoit LaMontagne: shared details of the preliminary (final) agenda:  
Bus Capacity approx 40 passengers. Trip Budget proposed is \$12,500

Sherbrooke trip finalized and Agenda Economic Summit

Oct 10-11

Bus confirmed, capacity 50 passengers

12:00 pm Departure from Concord, NH region

Proposed Agenda includes departure 10-10-2023

Proposed budget is \$12,500

Proposed final Agenda:

October 10th,2023

12:00PM NH Delegation departs Concord (Lunch in Bus)  
4:30PM Bus Arrives in Sherbrooke at President Hotel  
5:45PM Bus departs for LP Royer Manufacturing  
6:00PM 6 to 8 Meet and greet event at LP Royer <https://royer.com/>  
6:10PM Pierre Harvey will introduce Sylvain Durocher, Sebastien Lussier, Philippe Cadieux  
6:15PM Welcome remarks by Sébastien Lussier, President, CCI  
6:17PM Welcome remarks by Sylvain Durocher, Sherbrooke Innopole present economic business in Sherbrooke <https://sherbrooke-innopole.com/en/>  
6:20PM Simon La Rochelle, CEO of L.P. Royer will give an overview of the company  
8:00PM NH Delegation boards the bus for the President Hotel

October 11th,2023

7:00AM Breakfast at the President Hotel with Philippe Cadieux  
Pierre Harvey and Sébastien Lussier  
8:05AM Check out begins  
8:45AM Bus departs President Hotel  
9:00AM Visit and presentation at Quantum Science Innovation Zone  
<https://sherbrooke-innopole.com/en/quantum-innovation-zone/>  
9:00AM Visit of the Bio-Engineering Dept at University of Sherbrooke  
. (Prof. Patrick Vermette/Vice-Doyenne Pr. Nathalie Faucheux,  
Axcell Labs (ACET accelerated) and Regenix <https://www.usherbrooke.ca/about/>  
10:45AM Group Returns to Sherbrooke Golf Club to meet Sherbrooke Entrepreneurs  
11:00 AM Mayor Craig arrives at Sherbrooke City Hall  
(Sen Lou D'Allesandro joins mayors at City Hall)

12:00PM Both mayors arrive together at the Sherbrooke Country Club  
12:00PM Lunch  
12:05PM Sébastien Lussier / Éric Grondin introduce guests and keynote speaker Christian Fanning MNP  
Sommet économique Québec – New Hampshire

12:10PM Keynote Speaker, Christian Fanning, TCPA, CPA (Illinois)  
Tax issues/Conducting business in Canada and the USA  
1:00PM Remarks by Sherbrooke Mayor Evelyne Beaudin  
<https://www.sherbrooke.ca/en>  
1:15PM Remarks by Manchester Mayor Joyce Craig  
1:30PM The New Sherbrooke Business Eco-system (Speaker: Philippe Cadieux)  
2:05PM Closing remarks: Etienne Villeneuve, President, Sherbrooke Innopole  
2:15PM Closing remarks: Senator Lou D'Allesandro, Chairman of the Board, NHCTC  
2:30PM Bus Departs Sherbrooke Country Club  
7:00PM Bus arrives in Manchester, NH

3.) Sen D'Allesandro discussed attendees: CTC members should express interest in attending.  
10 people from Manch COC  
10 people from BIA  
1 from Eversource

Benoit discussed sponsors above and we thank them for participating.

Show of hands is 8 CTC members, plus one SOS ofc staff.

Rep Shurtleff: suggested we invite Manchester and Nashua chamber presidents.

Invite to be extended to Sherbrooke area Canadian MP

Discussion on communications with BIA, Manchester Chamber, and ARMI

Sen. D'Allesandro met with members of these companies to determine interest level

Meet with Heather McGrail, Dean Kamen. ARMI will send a designee.

Rep McGough will extend invite to United Therapeutics and Lung Bioengineering/Lung Biotechnology

4.) Rep Massimilla: inquired about activity with Nova Scotia and Maritimes – volunteered to reach out

a. Motion to create a subcommittee – Linda D and Linda M co-chairs

Approved by acclamation of the Chair.

5.) Governor Sununu will be in Quebec City – next week along with other Northeastern Region Govs and Canadian Premier.

6.) BJ Perry – suggesting Canadian cultural relations event inline with a Canadian Holiday

7.) Rep Shurtleff suggesting resolutions to honor 75th anniversary of Consulate

8.) Harold Parker will handle Governor proclamation

Monday October 16, 2023 at 1pm next meeting.

Moved to adjourn by Rep. Shurtleff, approved.