

Virginia M. Barry, Ph.D.
Commissioner of Education
Tel. 603-271-3144



Paul Leather
Deputy Commissioner of Education
Tel. 603-271-3601

STATE OF NEW HAMPSHIRE
DEPARTMENT OF EDUCATION
101 Pleasant Street
Concord, N.H. 03301
FAX 603-271-1953
Citizens Services Line 1-800-339-9900

October 22, 2012

His Excellency, Governor John H. Lynch
And the Honorable Council
State House
Concord, NH 03301

100% Federal Funds

REQUESTED ACTION

Authorize the Department of Education to enter into a contract with 2Revolutions, LLC, New Rochelle, NY (Vendor code 228729) to create a comprehensive statewide solution to support all districts in participation of on-line virtual networks. This includes expanding the Department's KnowledgeBase of targeted education content, providing an expansive support system to ensure successful engagement across New Hampshire (NH) educators, and providing a social media network to enable online collaboration, training and resource collection. This contract will be in effect from Governor and Council approval through October 31, 2017, pending legislative approval in the next biennium budget, total amount not to exceed \$802,500.

Source of funds - 100% Federal Funds

<u>Funding</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>FY17</u>
06-56-56-563510-61560000-046-500464	\$180,484	\$78,016	\$ 0	\$ 0	\$ 0
06-56-56-563010-21830000-102-500731	\$ 0	\$136,000*	\$136,000*	\$136,000*	\$136,000*

*Support and content maintenance costs for years 2-5. The Department is not obligated for 5 years, however, this provides the ability to lock in the price over the 5 year period.

EXPLANATION

Over the past several years, the NH DOE and local education agencies (LEAs) have developed extensive tools and resources to enable educators to leverage data to inform instruction, as well as creating extensive resources in critical educational topics (e.g. College and Career Ready Standards, teacher effectiveness, competency development, neuroscience, performance assessment, systems of support). Central to large-scale, meaningful impact of these educational practices is the

PROPOSAL REVIEW SCORE SHEET

Contractor	Scorer 1 total score	Scorer 2 total score	Scorer 3 total score	Scorer 4 total score	Scorer 5 total score	Average Score
2 Revolutions	85	80	88	88	90	86

100 points

- a. (zero to 30 points) a concise abstract of your experiences that explain the background and tools that you will bring to this project;
- b. (zero to 45 points) a thorough description of the tools and services that you will provide; and
- c. (zero to 25 points) an itemized budget of cost for both the initial implementation which should include all costs for year one, as well as maintenance for years 2-5.



STATE OF NEW HAMPSHIRE
DEPARTMENT OF INFORMATION TECHNOLOGY

27 Hazen Dr., Concord, NH 03301
Fax: 603-271-1516 TDD Access: 1-800-735-2964
www.nh.gov/doit

Peter C. Hastings
Acting Commissioner

October 30, 2012

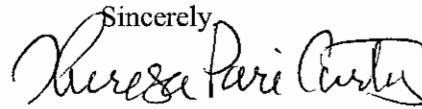
Virginia M. Barry, Commissioner
State of New Hampshire
Department of Education
101 Pleasant Street
Concord NH 03301

Dear Commissioner Barry:

This letter represents formal notification that the Department of Information Technology (DoIT) has approved the Department of Education's request to enter into a contract with 2Revolutions, LLC, New Rochelle, NY (Vendor code 228729) as described below and referenced as DoIT No. 2013-090.

This is a request to enter into a contract to create a comprehensive statewide program of support for school improvement and professional development. This includes expanding the Department's KnowledgeBase of targeted education content, providing a program of support to ensure successful engagement across New Hampshire (NH) educators, and providing a network to enable virtual collaboration, training, and resource collection. This contract will be in effect from Governor and Council approval through October 31, 2017, total amount not to exceed \$802,500.

A copy of this letter should accompany the Department of Education's submission to the Governor and Executive Council for approval.

Sincerely,

for Peter C. Hastings

PCH/ltn
2013-090

cc: Chris Hensel, DoIT
Irene Koffink, DOE
Leslie Mason, DoIT

Subject: 2Revolutions LLC FORM NUMBER P-37 (version 1/09)

AGREEMENT

The State of New Hampshire and the Contractor hereby mutually agree as follows:

GENERAL PROVISIONS

1. IDENTIFICATION.

1.1 State Agency Name Department of Education		1.2 State Agency Address 101 Pleasant Street, Concord, NH 03301	
1.3 Contractor Name 2Revolutions LLC		1.4 Contractor Address 77 Broadview Ave., New Rochelle, NY 10804	
1.5 Contractor Phone Number (917)-640-7608	1.6 Account Number see Exhibit B	1.7 Completion Date October 31, 2017	1.8 Price Limitation \$ 802,500
1.9 Contracting Officer for State Agency Dr. Judith D. Fillion		1.10 State Agency Telephone Number (603) 271-3855	
1.11 Contractor Signature 		1.12 Name and Title of Contractor Signatory Adam Rubin, Partner	
1.13 Acknowledgement: State of LOUISIANA , County of ORLEANS On 22 OCTOBER 2017 , before the undersigned officer, personally appeared the person identified in block 1.12, or satisfactorily proven to be the person whose name is signed in block 1.11, and acknowledged that s/he executed this document in the capacity indicated in block 1.12.			
1.13.1 Signature of Notary Public or Justice of the Peace [Seal]			
1.13.2 Name and Title of Notary or Justice of the Peace WILLIAM LANGKOPP			
1.14 State Agency Signature 		1.15 Name and Title of State Agency Signatory Dr. Judith D. Fillion, Director	
1.16 Approval by the N.H. Department of Administration, Division of Personnel (if applicable) By: _____ Director, On: _____			
1.17 Approval by the Attorney General (Form, Substance and Execution) By: On: 10/23/17			
1.18 Approval by the Governor and Executive Council By: _____ On: _____			

2. EMPLOYMENT OF CONTRACTOR/SERVICES TO BE PERFORMED. The State of New Hampshire, acting through the agency identified in block 1.1 ("State"), engages contractor identified in block 1.3 ("Contractor") to perform, and the Contractor shall perform, the work or sale of goods, or both, identified and more particularly described in the attached EXHIBIT A which is incorporated herein by reference ("Services").

3. EFFECTIVE DATE/COMPLETION OF SERVICES.
3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall not become effective until the date the Governor and Executive Council approve this Agreement ("Effective Date").
3.2 If the Contractor commences the Services prior to the Effective Date, all Services performed by the Contractor prior to the Effective Date shall be performed at the sole risk of the Contractor, and in the event that this Agreement does not become effective, the State shall have no liability to the Contractor, including without limitation, any obligation to pay the Contractor for any costs incurred or Services performed. Contractor must complete all Services by the Completion Date specified in block 1.7.

4. CONDITIONAL NATURE OF AGREEMENT. Notwithstanding any provision of this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability and continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available appropriated funds. In the event of a reduction or termination of appropriated funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Contractor notice of such termination. The State shall not be required to transfer funds from any other account to the Account identified in block 1.6 in the event funds in that Account are reduced or unavailable.

5. CONTRACT PRICE/PRICE LIMITATION/PAYMENT.
5.1 The contract price, method of payment, and terms of payment are identified and more particularly described in EXHIBIT B which is incorporated herein by reference.
5.2 The payment by the State of the contract price shall be the only and the complete reimbursement to the Contractor for all expenses, of whatever nature incurred by the Contractor in the performance hereof, and shall be the only and the complete compensation to the Contractor for the Services. The State shall have no liability to the Contractor other than the contract price.
5.3 The State reserves the right to offset from any amounts otherwise payable to the Contractor under this Agreement those liquidated amounts required or permitted by N.H. RSA 80:7 through RSA 80:7-c or any other provision of law.

5.4 Notwithstanding any provision in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made hereunder, exceed the Price Limitation set forth in block 1.8.

6. COMPLIANCE BY CONTRACTOR WITH LAWS AND REGULATIONS/ EQUAL EMPLOYMENT OPPORTUNITY.
6.1 In connection with the performance of the Services, the Contractor shall comply with all statutes, laws, regulations, and orders of federal, state, county or municipal authorities which impose any obligation or duty upon the Contractor, including, but not limited to, civil rights and equal opportunity laws. In addition, the Contractor shall comply with all applicable copyright laws.
6.2 During the term of this Agreement, the Contractor shall not discriminate against employees or applicants for employment because of race, color, religion, creed, age, sex, handicap, sexual orientation, or national origin and will take affirmative action to prevent such discrimination.
6.3 If this Agreement is funded in any part by moneys of the United States, the Contractor shall comply with all the provisions of Executive Order No. 11246 ("Equal Employment Opportunity"), as supplemented by the regulations of the United States Department of Labor (41 C.F.R. Part 60), and with any rules, regulations and guidelines as the State of New Hampshire or the United States issue to implement these regulations. The Contractor further agrees to permit the State or United States access to any of the Contractor's books, records and accounts for the purpose of ascertaining compliance with all rules, regulations and orders, and the covenants, terms and conditions of this Agreement.

7. PERSONNEL.
7.1 The Contractor shall at its own expense provide all personnel necessary to perform the Services. The Contractor warrants that all personnel engaged in the Services shall be qualified to perform the Services, and shall be properly licensed and otherwise authorized to do so under all applicable laws.
7.2 Unless otherwise authorized in writing, during the term of this Agreement, and for a period of six (6) months after the Completion Date in block 1.7, the Contractor shall not hire, and shall not permit any subcontractor or other person, firm or corporation with whom it is engaged in a combined effort to perform the Services to hire, any person who is a State employee or official, who is materially involved in the procurement, administration or performance of this Agreement. This provision shall survive termination of this Agreement.
7.3 The Contracting Officer specified in block 1.9, or his or her successor, shall be the State's representative. In the event of any dispute concerning the interpretation of this Agreement, the Contracting Officer's decision shall be final for the State.

8. EVENT OF DEFAULT/REMEDIES.

8.1 Any one or more of the following acts or omissions of the Contractor shall constitute an event of default hereunder ("Event of Default"):

- 8.1.1 failure to perform the Services satisfactorily or on schedule;
- 8.1.2 failure to submit any report required hereunder; and/or
- 8.1.3 failure to perform any other covenant, term or condition of this Agreement.

8.2 Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:

- 8.2.1 give the Contractor a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Contractor notice of termination;
- 8.2.2 give the Contractor a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the contract price which would otherwise accrue to the Contractor during the period from the date of such notice until such time as the State determines that the Contractor has cured the Event of Default shall never be paid to the Contractor;
- 8.2.3 set off against any other obligations the State may owe to the Contractor any damages the State suffers by reason of any Event of Default; and/or
- 8.2.4 treat the Agreement as breached and pursue any of its remedies at law or in equity, or both.

9. DATA/ACCESS/CONFIDENTIALITY/PRESERVATION.

9.1 As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.

9.2 All data and any property which has been received from the State or purchased with funds provided for that purpose under this Agreement, shall be the property of the State, and shall be returned to the State upon demand or upon termination of this Agreement for any reason.

9.3 Confidentiality of data shall be governed by N.H. RSA chapter 91-A or other existing law. Disclosure of data requires prior written approval of the State.

10. TERMINATION. In the event of an early termination of this Agreement for any reason other than the completion of the Services, the Contractor shall deliver to the Contracting Officer, not later than fifteen (15) days after the date of termination, a report ("Termination Report") describing in detail all Services performed, and the contract price earned, to and including the date of termination. The form, subject matter, content, and number of copies of the Termination

Report shall be identical to those of any Final Report described in the attached EXHIBIT A.

11. CONTRACTOR'S RELATION TO THE STATE. In the performance of this Agreement the Contractor is in all respects an independent contractor, and is neither an agent nor an employee of the State. Neither the Contractor nor any of its officers, employees, agents or members shall have authority to bind the State or receive any benefits, workers' compensation or other emoluments provided by the State to its employees.

12. ASSIGNMENT/DELEGATION/SUBCONTRACTS. The Contractor shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the N.H. Department of Administrative Services. None of the Services shall be subcontracted by the Contractor without the prior written consent of the State.

13. INDEMNIFICATION. The Contractor shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based or resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Contractor. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant in paragraph 13 shall survive the termination of this Agreement.

14. INSURANCE.

14.1 The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, the following insurance:

14.1.1 comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence; and

14.1.2 fire and extended coverage insurance covering all property subject to subparagraph 9.2 herein, in an amount not less than 80% of the whole replacement value of the property.

14.2 The policies described in subparagraph 14.1 herein shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

14.3 The Contractor shall furnish to the Contracting Officer identified in block 1.9, or his or her successor, a certificate(s) of insurance for all insurance required under this Agreement. Contractor shall also furnish to the Contracting Officer identified in block 1.9, or his or her successor, certificate(s) of insurance for all renewal(s) of insurance required under this Agreement no later than fifteen (15) days prior to the expiration date of each of the insurance policies. The certificate(s) of insurance and any renewals thereof shall be

Contractor Initials 
Date 10-22-12

attached and are incorporated herein by reference. Each certificate(s) of insurance shall contain a clause requiring the insurer to endeavor to provide the Contracting Officer identified in block 1.9, or his or her successor, no less than ten (10) days prior written notice of cancellation or modification of the policy.

15. WORKERS' COMPENSATION.

15.1 By signing this agreement, the Contractor agrees, certifies and warrants that the Contractor is in compliance with or exempt from, the requirements of N.H. RSA chapter 281-A ("*Workers' Compensation*").

15.2 To the extent the Contractor is subject to the requirements of N.H. RSA chapter 281-A, Contractor shall maintain, and require any subcontractor or assignee to secure and maintain, payment of Workers' Compensation in connection with activities which the person proposes to undertake pursuant to this Agreement. Contractor shall furnish the Contracting Officer identified in block 1.9, or his or her successor, proof of Workers' Compensation in the manner described in N.H. RSA chapter 281-A and any applicable renewal(s) thereof, which shall be attached and are incorporated herein by reference. The State shall not be responsible for payment of any Workers' Compensation premiums or for any other claim or benefit for Contractor, or any subcontractor or employee of Contractor, which might arise under applicable State of New Hampshire Workers' Compensation laws in connection with the performance of the Services under this Agreement.

16. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event of Default, or any subsequent Event of Default. No express failure to enforce any Event of Default shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other Event of Default on the part of the Contractor.

17. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses given in blocks 1.2 and 1.4, herein.

18. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Executive Council of the State of New Hampshire.

19. CONSTRUCTION OF AGREEMENT AND TERMS.

This Agreement shall be construed in accordance with the laws of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assigns. The wording used in this Agreement is the wording chosen by the parties to express their mutual

intent, and no rule of construction shall be applied against or in favor of any party.

20. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

21. HEADINGS. The headings throughout the Agreement are for reference purposes only, and the words contained therein shall in no way be held to explain, modify, amplify or aid in the interpretation, construction or meaning of the provisions of this Agreement.

22. SPECIAL PROVISIONS. Additional provisions set forth in the attached EXHIBIT C are incorporated herein by reference.

23. SEVERABILITY. In the event any of the provisions of this Agreement are held by a court of competent jurisdiction to be contrary to any state or federal law, the remaining provisions of this Agreement will remain in full force and effect.

24. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire Agreement and understanding between the parties, and supersedes all prior Agreements and understandings relating hereto.

EXHIBIT A

Beginning with Governor and Council approval through October 31, 2017, 2Revolutions will provide the following services:

2Revolutions will create a comprehensive, statewide Knowledge Base, Social Media and Network Support solution to support all districts in participation of on-line virtual networks. This work includes:

1. Expanding the Department's KnowledgeBase of targeted education content
2. Providing an expansive support system to ensure successful engagement across New Hampshire (NH) educators
3. Providing a social media network to enable online collaboration, training and resource collection

2Revolutions will complete the work as specified in the RFP, Knowledge Base, Social Media and Network Support (dated September 28, 2012), described in their proposal submitted on October 10, 2012, attached in Appendix A and the work in Response to Questions attached in Appendix B.

EXHIBIT B

Limitation on Price: This fixed fee contract, from Governor and Council approval through October 31, 2017, will not exceed \$802,500.

Funding Source: Funding for this contract is 100% Federal Funds from the Following Accounts:

<u>Funding</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>FY17</u>
06-56-56-563510-61560000-046-500464	\$180,484	\$78,016	\$ 0	\$ 0	\$ 0
06-56-56-563010-21830000-102-500731	\$ 0	\$136,000	\$136,000	\$136,000	\$136,000

Method of Payment: Payment will be made on the basis of quarterly invoices for the first year, supported by a summary of activities that have taken place in accordance with the terms and conditions of the contract as stated in Exhibit A. Maintenance and Support for years 2-5 will be paid on the basis of a yearly invoice. If otherwise correct and acceptable, payment will be made for 100% of the expenditures listed.

<u>Payment Type</u>	<u>Payment Date</u>	<u>Payment Amount (\$)</u>
Knowledge Base, Social Media and Network Support	December 1, 2012	\$90,475
Knowledge Base, Social Media and Network Support	Upon completion of functional version	\$51,000
Knowledge Base, Social Media and Network Support	March 1, 2013	\$39,009
Knowledge Base, Social Media and Network Support	July 1, 2013	\$39,008
Knowledge Base, Social Media and Network Support	September 1, 2013	\$39,008
Year 2 Maintenance and support (November 1, 2013 - October 31, 2014)	November 1, 2013	\$136,000
Year 3 Maintenance and support (November 1, 2014 - October 31, 2015)	November 1, 2014	\$136,000
Year 4 Maintenance and support (November 1, 2015- October 31, 2016)	November 1, 2015	\$136,000
Year 5 Maintenance and support (November 1, 2016 - October 31, 2017)	November 1, 2016	\$136,000

Invoices will be submitted to:

Irene Koffink, Administrator III
 Division of Program Support
 NH Department of Education
 101 Pleasant Street
 Concord, NH 03301

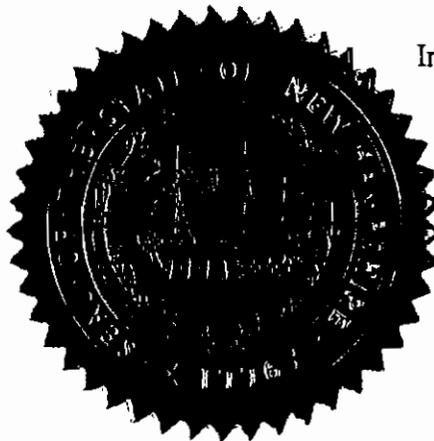
EXHIBIT C

No changes or additions.

State of New Hampshire
Department of State

CERTIFICATE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that Two Revolutions LLC a(n) New York limited liability company registered to do business in New Hampshire on October 3, 2012. I further certify that it is in good standing as far as this office is concerned, having paid the fees required by law.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 3rd day of October, A.D. 2012

A handwritten signature in cursive script, appearing to read "William M. Gardner".

William M. Gardner
Secretary of State

CERTIFICATE OF AUTHORITY

(Partnership)

I, Todd Kern, as a Partner of my Business, 2Revolutions,
(Name of person signing Certificate)

certify that Adam Rubin is authorized to enter into a contract with the State of New Hampshire,
(Name of person signing contract)

Department of Education, on behalf of 2Revolutions.

IN WITNESS WHEREOF, I have hereunto set my hand as the Partner of the Business this 22 day of
October, 2012.


Partner (Signature)

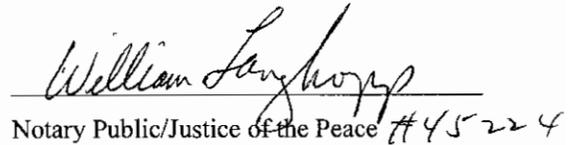
STATE OF LOUISIANA
~~New Hampshire~~
COUNTY OF ORLEANS

On this the 22 day of OCTOBER, 2012, before me, William LANGKOPP the
(Notary Name)

undersigned Officer, personally appeared TODD KERN, who acknowledged himself to
(Person signing Certificate)

be the Partner of 2 Revolutions, a Business, and that he, as such Partner
being authorized to do so, executed the foregoing instrument for the purposes therein contained, by signing the
name of the Business by himself as Partner.

IN WITNESS WHEREOF I hereunto set my hand and official seal.


Notary Public/Justice of the Peace #45224

My Commission expires: AT TERM



BUSINESSOWNERS COVERAGE PART DECLARATIONS

OFFICE PAC

POLICY NO.: I-680-5914R77A-ACJ-12

ISSUE DATE: 07-04-12

INSURING COMPANY:

TRAVELERS CASUALTY INSURANCE COMPANY OF AMERICA

POLICY PERIOD:

From 08-05-12 to 08-05-13 12:01 A.M. Standard Time at your mailing address.

FORM OF BUSINESS: CORPORATION

COVERAGES AND LIMITS OF INSURANCE: Insurance applies only to an item for which a "limit" or the word "included" is shown.

COMMERCIAL GENERAL LIABILITY COVERAGE

OCURRENCE FORM	LIMITS OF INSURANCE	
General Aggregate (except Products-Completed Operations Limit)	\$	2,000,000
Products-Completed Operations Aggregate Limit	\$	2,000,000
Personal and Advertising Injury Limit	\$	1,000,000
Each Occurrence Limit	\$	1,000,000
Damage to Premises Rented to You	\$	300,000
Medical Payments Limit (any one person)	\$	5,000

BUSINESSOWNERS PROPERTY COVERAGE

DEDUCTIBLE AMOUNT: Businessowners Property Coverage: \$ 500 per occurrence.
 Building Glass: \$ 500 per occurrence.

BUSINESS INCOME/EXTRA EXPENSE LIMIT: Actual loss for 12 consecutive months

Period of Restoration-Time Period: Immediately

ADDITIONAL COVERAGE:

Fine Arts: \$ 25,000

Other additional coverages apply and may be changed by an endorsement. Please read the policy.

SPECIAL PROVISIONS:

**COMMERCIAL GENERAL LIABILITY COVERAGE
IS SUBJECT TO A GENERAL AGGREGATE LIMIT**



RENEWAL CERTIFICATE

COMMON POLICY DECLARATIONS
OFFICE PAC
BUSINESS: MGMT CONSULTNT

POLICY NO.: I-680-5914R77A-ACJ-12
ISSUE DATE: 07-04-12

INSURING COMPANY:
TRAVELERS CASUALTY INSURANCE COMPANY OF AMERICA

1. NAMED INSURED AND MAILING ADDRESS:

TWO REVOLUTIONS, LLC
77 BROADVIEW AVENUE

NEW ROCHELLE NY 10804

2. POLICY PERIOD: From 08-05-12 to 08-05-13 12:01 A.M. Standard Time at your mailing address.

3. LOCATIONS:

PREM. NO.	BLDG. NO.	OCCUPANCY	ADDRESS (same as Mailing Address unless specified otherwise)
01	01	MGMT CONSULTNT	77 BROADVIEW AVENUE NEW ROCHELLE NY 10804

4. COVERAGE PARTS AND SUPPLEMENTS FORMING PART OF THIS POLICY AND INSURING COMPANIES:

COVERAGE PARTS AND SUPPLEMENTS	INSURING COMPANY
Businessowners Coverage Part	ACJ

5. The COMPLETE POLICY consists of this declarations and all other declarations, and the forms and endorsements for which symbol numbers are attached on a separate listing.

6. SUPPLEMENTAL POLICIES: Each of the following is a separate policy containing its complete provisions.

POLICY	POLICY NUMBER	INSURING COMPANY
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DIRECT BILL

7. PREMIUM SUMMARY:

Provisional Premium	\$	500.00
Due at Inception	\$	
Due at Each	\$	

NAME AND ADDRESS OF AGENT OR BROKER

COMMUNITY INS ASSOCS INC 71698
139 HARRISTOWN RD STE 202
GLEN ROCK NJ 07452

COUNTERSIGNED BY:

Jeffrey Augustine
Authorized Representative

DATE: 8/1/2012



Appendix A

2 Revolutions Proposal submitted on October 12, 2012

Appendix B

NH Department of Education – 2Revolution Question and Answer session/response October 22, 2012

The evaluation team identified some follow-up questions to help clarify what is being proposed.

The questions are organized around the sections of the response.

1. *Expand upon the new 2Revolutions KnowledgeBase of targeted education content (beginning on page 10)*

- (page 12) Can you provide an example of a “Learning Model”? Who will determine the content of the 50?

The Spalding example in the Appendix A is a learning model. 2Rev will lead the effort to identify and develop the learning models and content items. A NH DOE network advisory committee will work collaboratively with 2Rev to make the final determination. This work is built from 2Rev’s existing template of Learning Models. Against the Improvement to Innovation taxonomy-- what is unique, inspiring, exemplar about the model. The template includes description, analysis against the levers, description of how they did it and any relevant artifacts.

- (page 12) Who determines the topics for the 150 content items?

2Rev will lead the effort to identify and develop the learning models and content items. A NH DOE network advisory committee will work collaboratively with 2Rev to make the final determination.

- (page 12) NH Talent Cloud – What is the expected role for NH DOE staff and time requirements?

Talent Cloud will identify key experts in NH and beyond, against the Network strategy and the Improvement to Innovation taxonomy. The role level of responsibility is not yet defined. NH DOE Staff and other educators in NH will be identified as Network leads and will be expected to provide information about relevant partners, consultants, etc. as potential Talent Cloud. Network advisory committee will meet quarterly or more frequently as needed to prevent duplication of effort and promote alignment with other department work. Then, 2Rev will reach out to potential experts and ask them if we can list them on the site (contact info only).

- (page 14) To clarify, the response says “we need to migrate all content to the EduPlante21 platform”. So the access, data and knowledge maintained as part of the social networking and knowledge base will all be collocated in the EduPlanet21 environment – is that correct?

Yes. All knowledge will be located in EduPlanet21 to provide a single seamless environment.

- What will differentiate the KnowledgeBase artifacts versus other member contributed artifacts?

Yes, it will be clear to users what knowledge is “top down” or curated versus user contribution.

2. *Offer on expensive support system to ensure successful engagement across New Hampshire Educators. (beginning page 16)*

- Who are the 2Rev instructors? It would be helpful to talk through the training components.

2Rev will work closely with EduPlanet for the training. Additionally, Bryan Setser from 2Rev will play a key role. They will work to train DOE folks internally (over the course of three days of training). They will also hold regional trainings in each region. In addition, there will be a heavy

emphasis on training of Network Leads.

- What are the regional trainings? What is the content of these trainings?
Focus on platform access, navigation, and social networking features, as well as depth and breadth of content, how to search, how to recommend additional research and alignment with the networks. These trainings will be held in each of the SAU regions to train LEAs and other NH Educators on the platform.
 - In general, what training will 2Rev provide in terms of content?
Per above, training is in KnowledgeBase content, functionality and social media tools. The training is not in specific network content. Although the QuickStart guides and Learning Paths will provide aggregated content pathways.
 - (page 18) what is the custom-built Learning Path?
Performance support on how to use and navigate the platform. Specific to NH site.
 - Can you give us some clarification of the roles/time expectations for DOE staff . For example, Knowledge Base Team, train the trainer, etc.
Talent Cloud will identify key educators in NH and beyond. The role level of responsibility is not yet defined. NH DOE Staff and other educators in NH will be identified as Network leads and will be expected to play that role. A dedicated subcommittee cross function will work collaboratively with 2Rev/Eduplanet to roll out and provide ongoing quality control for the work.
3. *Provide Social Networking functionality to enable online collaboration, training and resource collection (beginning page 18).*
- (page 19) The SLDS Grant identified five on-line communities. Will "EduPlanet21 Learning Paths" be developed for each of these knowledge communities? If so, how many of the 50 NH-based learning models and 150 content items (page 12) will be creates for each of these?
 - Effective Educators
 - Effective Leaders
 - Use of Data to Inform Instruction
 - Drop out Prevention
 - College Readiness

Each of these items with the exception of Drop Out Prevention is included in the current network structure. The DOE onticipates that Drop Out Prevention can be included in an existing Network or else that network should be added.

A QuickStart guide will exist for each of these networks. Additionally, for these networks (identified in the SLDS), a more intensive Learning Path will be created in the Eduplanet system through collaboration with 2Rev.

- The SLDS grant identified one on-line community that would be open to the public (Data Analysis). Will it be possible to open one "EduPlanet21 Learning Path" to the public? Will the development of this Learning Path be included in the development?
Can include basic read only access. A basic public community will be available. More detailed discussions need to occur to see the level of depth or complexity that can be included and that clarity may result in additional costs.
 - Just to clarify, the EduPlanet21 platform will allow the NH DOE to create as many additional Learning Paths as required?
Yes
 - Can a path be limited to a district or group of districts?
They have concept of organizations (1 per district); groups of district can form an organization; security can be assigned to any of these organizations; Learning Paths are cohort based. They can be at state level or at district level with each district having their own.
 - (page 21) The response says, "However, this enhancement will be included in the overall cost of subscription when it becomes available." So just to confirm, that means that the future year licensing costs included in the response will include this function when it's available.
No additional charge.
 - (page 21) The response indicates that the home page of the platform will "link to" the Knowledge Networks. But the Response on page 14 said that all content will be "migrated" to the EduPlanet21 platform. So, can you please help clarify what will be outside the EduPlanet21 platform?
All KnowledgeBase content will be inside the Eduplanet21 system; any other relevant content on the Network PD offerings (TA, Knowledge, Innovation Networks) will be hyperlinked to the platform, and may eventually be reproduced on the platform at no additional cost.
 - (page 25) How will the CRL and knowledge network work together? Seems like there is duplication here.
The two tools will be integrated. However, we must further define the appropriate integration.
4. *Additional Requirements* (beginning page 30)
- (page 29) There is a question about ownership. We certainly understand your proprietary content. The NH developed content is most likely public.
Yes, NH developed content is NH's property. 2Rev will want to leverage it for other states.
 - (page 30) "Any costs associated with the time to clone/migrate content will need to be absorbed by NHDOE". We want to confirm that this means the data will be extracted for the NHDOE, at no charge, but that the NHDOE must pay to have the data migrated into an alternative solution.
Yes, at no charge we will be able to get a basic 'dump' of the data. Any customized reports might require additional charges.

5. *Project Budget* (beginning page 38)

- (pages 38, 39) Each section is concluded with "Costs for all content-related [technical, support] services not described above would need to be supported through allocation of additional funds." We assume the "above" should be replaced with "within this proposal".
Yes, it should be "within this proposal".
- Invoicing is not mentioned. What is anticipated?
Payment schedule agreed upon in Exhibit B.