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**STATE OF NEW HAMPSHIRE**  
**DEPARTMENT OF HEALTH AND HUMAN SERVICES**  
**OFFICE OF MEDICAID BUSINESS AND POLICY**

Nicholas A. Toumpas  
 Commissioner

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Kathleen A. Dunn  
 Associate Commissioner

October 16, 2012

His Excellency, Governor John H. Lynch  
 and the Honorable Executive Council  
 State House  
 Concord, NH 03301

RETRO

**REQUESTED ACTION**

Authorize the Department of Health and Human Services, Office of Medicaid Business and Policy to pay the National Association of Medicaid Directors, 444 N. Capitol Street, Suite 309, Washington, DC (Vendor 219980), \$7,350.00 for annual membership dues, effective **retroactive** to July 1, 2012 through June 30, 2013. Funds are available in the following account for State Fiscal Year 2013: *50% FED 50% GEN*

**05-95-95-956010-6126 HEALTH AND SOCIAL SERVICES, DEPART OF HEALTH AND HUMAN SVCS, HHS: COMMISSIONER, OFF MEDICAID & BUSINESS POLICY, MEDICAID ADMINISTRATION**

<u>Fiscal Year</u>	<u>Class/Object</u>	<u>Class Title</u>	<u>Job Number</u>	<u>Amount</u>
SFY 2013	026/500251	Organizational Dues	95600000	\$7,350.00

**EXPLANATION**

The purpose of this request is to pay annual membership dues to the National Association of Medicaid Directors for the period July 1, 2012 through June 30, 2013. This request is **retroactive** because the invoice for the dues was received on August 05, 2012, after the effective date of membership. The National Association of Medicaid Directors is a bipartisan, professional, nonprofit organization of state Medicaid agencies. It is a point of communication between States and the federal government and provides pertinent information on the Medicaid program to States and Medicaid agencies.

Membership in the National Association of Medicaid Directors assures timely communication of issues, concerns, and recommendations in response to rapidly changing federal policies. Medicaid has now become the largest public assistance program in every State. The Association fulfills the need for an independent organization representing State Medicaid directors and the State Medicaid programs at the national level. The New Hampshire Medicaid program benefits directly from the Association's timely interpretation of federal Medicaid policy and seeks to continue its membership in the organization.

Listed below are answers to standard questions required for Governor and Executive Council organization dues and membership approval submissions:

1. How long has this organization been in existence and how long has this agency been a member of this organization?

The National Association of Medicaid Directors is an affiliate of the National Governors Association. It was formerly organized as the National Association of State Medicaid Directors, an affiliate of the

American Public Human Services Association beginning in 1979. The National Association of Medicaid Directors broke away from its former umbrella group and was created in 2011 to represent and support Medicaid Directors and focus exclusively on Medicaid to support to the States. The Agency has been a member since Fiscal Year 2004.

2. Is there any other organization which provides the same or similar benefits which your agency belongs to?  
No.
3. How many other States belong to this organization and is your agency the sole New Hampshire State agency that is a member?  
All 50 states, territories and the District of Columbia belong to the organization. The Office of Medicaid Business and Policy is the sole agency that is a member for the State of New Hampshire.
4. How is the dues structure established? (Standard fee for all States, based on population, based on other criteria, etc)  
The dues structure is based on population.
5. What benefit does the State receive from participating in this membership?  
The State benefits from participating in the National Association of Medicaid Directors because it represents the bipartisan views of State Medicaid programs in federal policy process; serves as a focal point of communication between the States and the federal government; provides an information network among the States on issues pertinent to the Medicaid program; provides rapid assessment of changes in federal policy and regulations; and leverages and promotes expertise across States to improve State Medicaid programs, policies, and operations. Membership provides the Department with informational and program resources which far exceed the annual costs.
6. Are training or educational/research materials included in the membership? If so, is the cost included? Explain in detail.  
The National Association of Medicaid Directors conducts trainings via conference calls and/or webinars on specific aspects of federal policy or regulations. The cost is included in the membership.
7. Is the membership required to receive any federal grants or required in order to receive or participate in licensing or certification exams? Explain.  
No.
8. Is there any travel included with this membership fee? Explain in detail any travel to include the number of employees involved, the number of trips, destination if known and purposes of membership supported trips.  
The National Association of Medicaid Directors usually has a yearly conference for all members to attend. Historically it has paid all travel related expenses.
9. Which State agency employees are directly involved with this organization? (Indicate if they are members, voting members, committee members, and/or officers of the organization).  
Department of Health and Human Services Associate Commissioner Kathleen A Dunn, MPH, Medicaid Director is a member.
10. Explain in detail any negative impact to the State if the Agency did not belong to this organization.  
New Hampshire would be the only State that is not a member of this organization and would lose its opportunity to input its expertise and experience. The State would lose its primary contact to the Centers for Medicare and Medicaid Services regarding federal regulations and the ability to leverage other States' experiences in administering the Medicaid program. The Medicaid program's ability to complete rapid

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analyses of changes in federal policy has been severely diminished through the loss of staff positions. Without the Association's support New Hampshire would not be able to respond to changes in a timely fashion.

This is a renewal membership. Dues for last fiscal year were approved by Governor and Executive Council on September 28, 2011, Item#95. There is no increase in the annual membership dues from last year.

Area served: statewide.

Source of funds: This request is 50% General Funds 50% Federal Funds

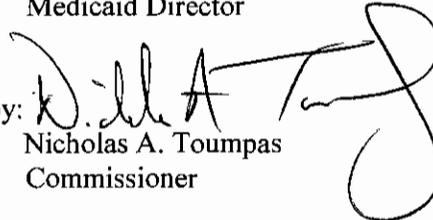
In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program

Respectfully submitted,



Kathleen A. Dunn, MPH  
Associate Commissioner  
Medicaid Director

Approved by:



Nicholas A. Toumpas  
Commissioner



**NAMD**  
National Association of  
Medicaid Directors

Kathleen Dunn, MPH  
Director, Office of Medicaid Business and Policy  
Department of Health and Human Services  
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**Invoice # 1229-2013**

**DATE: 8/01/12**

**Item:** National Association of Medicaid Directors (NAMD) Annual Dues

**Period:** July 1, 2012 – June 30, 2013

**Item (s)**

**Charges**

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FY 13 NAMD Annual State Dues

\$ 7,350

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**PLEASE MAKE CHECKS PAYABLE TO:**

National Association of Medicaid Directors (NAMD)\*

**REMIT PAYMENT TO:**

NAMD  
444 N. Capitol Street, Suite 524  
Washington, DC 20001-1512

*\*NAMD Federal Tax Identification Number 27-3258188*

Please return this copy with payment or note invoice number.



August 1, 2012

Dear Medicaid Director,

First of all, I wanted to thank you for your continued support of NAMD over the past year and a half. It seems both so long ago, and yet practically yesterday that the Medicaid Directors decided to control their own destiny by creating a stand-alone association dedicated to their needs, issues, and agenda. In that time, we have created a strong and effective organization that we hope is worthy of the incredible work that each and every one of you do every day.

By now, you have hopefully had many contacts and interactions with our incredibly talented and motivated staff, and benefited directly and indirectly from the policy and best practices work that we have done to date. We are working hard to provide useful tools and resources for you at both the national and state-specific levels.

The recent Supreme Court decision about the constitutionality of the Affordable Care Act has thrust the Medicaid program, the Medicaid Directors, and NAMD firmly into the spotlight, and we hope to take advantage of the opportunity to improve our ability to advocate on behalf of you.

Some of the more prominent activities that we have been working on lately include:

- We are planning a follow up to last year's blockbuster Fall Conference and developing an agenda and program that we hope can surpass the success of our inaugural effort.
- We are moving to more fully incorporate the Medicaid Medical Directors directly into NAMD, both as a way to support the work that they do on clinical and quality issues, but also to better leverage their resources to help you in meeting your goals as well.
- NAMD continues to act as a leader in working with the Administration and Congress on creating a culture of innovation within Medicaid, including productive discussions with both CMCS and CMMI around delivery system and payment reforms.
- NAMD has elevated the national discussion around program integrity, and made strong headway in redirecting Congressional activity to more appropriately support sustainable, long run investments in fighting waste, fraud and abuse.
- We have taken the lead in coordinating state activity around dual eligibles issues, primarily, but not limited to, the integration demos coming out of Melanie Bella's office.



This is increasingly critical as there is an ever-growing campaign against the progress of the demos coming from advocates who distrust states, provider groups who fear change, and other forces.

- We continue to be active in submitting official comment letters on pending regulations and other key issues that affect all states.
- We also continue to try to bring more functionality and resources to our password protected, state-only website.

Attached is an invoice for your NAMD FY 2013 dues. NAMD's fiscal year begins (like many of yours do) on July 1. While we recognize that the ongoing budget challenges make these decisions difficult; the continuation and enhancement of the activities described above, as well as the rest of NAMD's member services will only occur with your support. We hope to continue to keep our dues as low as possible by supplementing them with federal and foundation grants and contracts as well as the revenue generated by our conferences, but there is no substitute for the dues in terms of generating flexible funding to meet your needs with no other strings/agendas attached.

Please feel free to contact me, or any member of the staff, at any time to discuss this, or answer any questions you may have.

Thank you and we look forward to seeing you at the Fall Conference in October.

Sincerely,

A handwritten signature in black ink, appearing to read "Matt Salo", written in a cursive style.

Matt Salo  
Executive Director

Attachment